

VISIT : [SJ MENTORSHIP GROUP](#)

Here's a complete guide to **Xero Partner & Advisor Certification** — essential for Indian CAs and accounting professionals offering **foreign bookkeeping services** to clients in **Australia, UK, New Zealand, and even the US**:

✓ What is Xero Advisor Certification?

The **Xero Advisor Certification** is a **free** training + certification offered by **Xero**, a leading global cloud accounting software (especially in Australia, UK, and New Zealand).

It teaches you how to:

- Use Xero for daily bookkeeping tasks
 - Set up and manage client accounts
 - Automate reconciliations
 - Collaborate with clients and teams
 - Prepare reports for business insights
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📖 Types of Certifications:

1. **Xero Advisor Certification** (*Core*)
 - Focuses on mastering the Xero software.
 - Duration: ~6–8 hours self-paced or live webinar.
 2. **Xero Payroll Certification** (*for AU, NZ markets*)
 - Specific to handling payroll in those countries.
 3. **Xero Migration, Reporting, VAT & Apps Certifications**
 - Optional advanced modules.
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🎓 What You'll Learn:

- Dashboard and navigation
 - Bank feeds and automatic reconciliation
 - Invoicing and bills
 - Chart of accounts & account settings
 - Fixed assets and depreciation
 - Reporting & analytics
 - Xero Projects, Expenses & App integrations
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Eligibility:

- Open to **individual accountants, CAs, and firms**
 - You must **sign up as a Xero partner (free)**
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How to Register (Step-by-Step):

◆ **Step 1: Sign up for a free Xero Partner account**

🔗 <https://www.xero.com/partners/become-a-xero-partner/>

Choose “**I’m an accountant/bookkeeper**” when prompted.

◆ **Step 2: Access the Xero Central Learning Portal**

Once you’re approved, go to:

🔗 <https://central.xero.com/> (Click "Learning")

Search: **Xero Advisor Certification**

◆ **Step 3: Start the Certification Training**

- Self-paced videos and quizzes
- OR register for a live webinar version

◆ **Step 4: Take the Certification Assessment**

- Format: Multiple Choice
 - Passing: 80%
 - Duration: Around 1 hour (can retake if needed)
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Benefits of Xero Certification:

Benefit	Description
🌐 Global Recognition	Show your expertise to UK, AUS, NZ clients
🔍 Partner Directory Listing	Eligible firms can get listed on Xero's advisor directory
👤 Client Confidence	Clients prefer certified advisors, especially international ones
📁 Free Access to Xero Partner Tools	Free Xero files, training, and resources
📈 Boost Your Freelance Profile	More chances on Upwork, LinkedIn, Cold Emails
📖 Continual Learning	Access to webinars, case studies, and advanced certifications

Real Earnings Example:

“After becoming a Xero-certified advisor, I secured 2 clients from Australia via LinkedIn and now earn ₹80,000/month handling just their books and payroll.”

– CA Neha, Mumbai

Bonus Tips:

- Combine **Xero + QuickBooks + LinkedIn branding** = Full client acquisition setup.
- Add the certification badge to your LinkedIn profile, email signature, and Upwork bio.
- Use this credential in your **course sales pitch, client proposals, and social media posts**.